



Win more deals with Plantronics Device-as-a-ServiceSM Pro

A revolutionary headset product and service subscription from Plantronics

Plantronics Device-as-a-Service (DaaS) Pro is an easy, budget-friendly headset and services subscription program ideal for SMB and mid-market customers. Our program allows Cloud Service Providers to offer business-critical audio devices to their customers in simple payment plans without worrying about buying, selling or servicing them. Our scalable program helps your customers realize the full potential of their UC deployment by freeing them up to choose the right headsets for the job without significant upfront costs.

Facilitated by Plantronics care, continuity, and upgrade services, your customers will have working headsets and service levels for the life of their contract.

It's a worry-free, win-win plan for everyone!

BENEFITS AT A GLANCE

YOU GET:

- A great high-value hardware and service extension to your current cloud services offerings
- A continuing revenue stream that doesn't impact your cash flow – we handle the logistics and support

CUSTOMERS GET:

- A simple and flexible model – they pay monthly for a fixed term
- A one-stop shop facility for all their cloud service needs – from you, their trusted partner
- Access to market-leading Plantronics headset technology that they can match to their users' work styles

Plantronics DaaSSM Pro provides a headset product and service subscription

PROGRAM SERVICES

Plantronics DaaS Pro delivers peace-of-mind to your customers:



DaaS ContinuitySM
working headsets for the life of the contract



DaaS CareSM
technical assistance and advance replacement



DaaS UpgradeSM
add, change or upgrade headsets
(terms apply)



ELIGIBLE PRODUCTS

The right headset for the right work-style



Blackwire[®] 510
Corded USB monaural headset
For PC-centric professionals who want to keep one ear on the conversation and the other on their environment



Blackwire[®] 520
Corded USB stereo headset
For PC-centric professionals who want to block out background noise



Voyager Legend[®] UC
Wireless Bluetooth[®]
For mobile professionals who use PC audio, mobile phone, or tablet communications



Savi[®] 745
Wireless DECT™/Bluetooth with charging cradle
For office professionals who use a mix of PC, mobile and desk phone communications



CS540™
Wireless DECT™ Headset System
For office and desk-centric workers looking for a simple-to-set-up, simple-to-use wireless offering for managing desk phone calls

HOW IT WORKS:

- Open to qualifying companies in the United States with 25-2,500 seat deployments
- You qualify and scope the customer deal and determine the contract length with the customer – 12, 24, or 36 months
- You sign up as an authorized Connect partner with Plantronics
- Your distributor submits the Customer Order Form to Plantronics
- Once your customer has signed agreement, we ship the product direct to your customer (or to you upon request)
- You regularly bill your customer for your overall cloud solution bundle, including this Plantronics DaaS Pro subscription
- Your distributor bills you for the Plantronics DaaS Pro element

Go on. Be an as-a-service hero to your customers, and boost your business at the same time.

Talk to us about Plantronics DaaS Pro. For more information, go to: plantronics.com/us/device-as-a-service/